



CHRIST CHURCH UNITED METHODIST

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To whom it may concern,

Over the past forty plus years, I have had the opportunity to work with many general contractors, and I can honestly say that working with Terry Smith and his team was one of the most enjoyable. Our new children's education building was completed on a compressed schedule and tight budget, and only achievable with exceptional project management, good communication, teamwork and adequate recourses.

In late 2016 Christ Church UM undertook to expand its children's ministries by building a new 20,800 sq. ft. children's education facility. As a member of the Church's building committee, I was responsible for over site of both engineering design and construction. I first met Terry Smith and his team during the selection process of a general contractor for construction. He was very impressive with his professional approach, honesty and many years of management experience which included working with religious organizations.

Terry and I, along with other members of the building committee, worked closely together during the construction contract negotiations and later in the design and actual building construction. I found Terry to be trustworthy, hard working and very helpful during this entire project. He was quick to take action when needed to guarantee our building met all the necessary specifications while saving costs and time during both design and build phases. Terry exceeded our expectations by being hands on and taking ownership for the project with his direct involvement. Many times he and General Superintendent, Barrett Dyess, would head off issues and recommend improvements even though they might be outside their scope of work or control. One example was taking the initiative to work the foundation crew around the clock prior to Hurricane Harvey. This saved thousands of dollars in rework costs and schedule slippages due to extensive flooding around the site. Another example was working closely with our architects on an improvement in the joint connection of the roof to the existing structure to prevent future leaks.

I would highly recommend Terry and his team to anyone who wishes to undergo a similar construction project. Terry is a man of faith and truly understands what it takes to maintain a successful relationship with his customers.

Sincerely,

Gary L. Brown P.E.

Christ Church UM-Building Committee Engineer